

Mfed/M1/1040/2006

12.8.2010

**DETAILS OF THE INTERNATIONAL COMPETITIVE BIDDING FOR THE PROCURMENT OF THE FISHNET MACHINE FOR
MATSYAFED FISHNET FACTORY, KANNUR**

BIDDERS WHO SUBMITTED THE BIDS

1 AMITA COMPANY
1-3 HARA MACHI
TOYOHASHI
JAPAN

QUOTED FOR ALL 25 FISH NET MAKING MACHINE

2 TOYO KOGYO COMPANY LTD,
8-9 MOCHIFUKU
YOKKAICHI
JAPAN

QUOTED FOR 13 NET MAKING MACHINES
(5 NOS OF 7 MM PITCH, 2 NUMBERS OF 9 MM PITCH,
3 NUMBER OF 14 MM PITCH AND ONE NUMBER 30 MM PITCH)

REASONS FOR NOT ACCEPTING THE BIDS OF TOYO KOGYO FOR THE FOLLOWING PITCHES

The tender for 9 mm pitch, 11 mm pitch, 14 mm pitch and 30 mm pitch are not considered on the basis of the recommendations of the technical committee constituted for the technical evaluation of the offers.

The committee has given the following reason for the same and have given a comprehensive report for

1. There is technical deviation from the specification submitted by M/s Toyo Kogyo against
2. The company couldn't demonstrate the machines other than 7 mm pitch 600 shuttle for the evaluation of the machine which is one of the eligibility criteria
3. The company could give demonstration only on one client and many of the deviations in the technical different machines have a larger impact on the requirement of the purchaser
4. The technical committee has also examined the experience of Toyo Kogyo companies after sales to existing machines in Matsyafed for the last many years which is very poor

TABULATION STATEMENT FOR SUPPLY OF FISH NET MACHINES (RATES READ IN THE TENDER OPENING AND NEGOTIATED PRICE)

Item No I

Specification : 6 - 6.5 mm pitch 600 shuttle

Total number of machines- 10 numbers

Exchange rate on 26.5.2010 (28 days before tender opening) Rs 1= 0.52945

Company	Inside purchasers country (Rs)			From Outside		Installation Rs	Testing Rs	Commisior Rs	Transport & Others	Custom Clearance	Insurance	Total for One Machine
	Amount	tax	Total	CIF JP Y	FOB JP Y							
Amita												
Quoted price in Yen				6300000	6230000							
	600000	12000	612000	3335535	3298474	50000	50000	20000	34000	40300	1740	4143575
Negotiated yen				5300000								
Negotiated in Rs	600000	0	600000	2806085		50000	50000	20000	34000	40300	1740	3602125
Toyo Kogyo	Not quoted											

Item No II

Specification : 7 mm pitch 600 shuttle

Total number of machines- 5 numbers

Company	Inside purchasers country			From Outside		Installation	Testing	Commisior	Transport	Custom Clearance	Insurance	Total for One Machine
	Amount	tax	Total	CIF JP Y	FOB JP Y							
Amita												
Quoted in yen				9900000	9820000							
In Rs	250000	5000	255000	5241555	5199199	50000	50000	20000	42000	49300	1740	5709595
Negotiated in yen				7500000								
Negotiated in Rs	375000	0	375000	3970875	0	50000	50000	20000	42000	49300	1740	4558915
Toyo Kogyo in yen	0	0	0	7650000	74290000				282000			
In Rs			0	4050293	3933284	18000	27000	13500	149305	0	0	4258098
Negotiated in Yen				7650000	74290000				282000			
In Rs				4050293	3933284	18000	27000	13500	149305	0	0	4258098

Item No:III

Specification : 9 mm pitch 400 shuttle

Total number of machines- 2 numbers

Company	Inside purchasers country			From Outside		Installation	Testing	Commisior	Transport	Custom Clearance	Insurance	Total for One Machine
	Amount	tax	Total	CIF JP Y	FOB JP Y							
Amita												
Quoted rate				8900000	8830000							
In Rs	200000	4000	204000	4712105	4675044	50000	50000	20000	42000	46800	1740	5126645
Negotiated yen				7000000								
Negotiated in Rs	350000		350000	3706150	0	50000	50000	20000	42000	46800	1740	4266690
Toyo Kogyo in yen	0	0	0	7700000	7479000				282000			
In Rs				4076765	3959756	18000	27000	13500	149305	0	0	4284570
Negotiated rate in Rs	Not Negotiated											

TABULATION STATEMENT FOR SUPPLY OF FISH NET MACHINES (RATES READ IN THE TENDER OPENING AND NEGOTITAED PRICE)

Exchange rate on 26.5.2010 (28 days before tender opening) Rs 0.52945 = one yen

Item No : IV

Specification : 11 mm pitch 400 shuttle

Total number of machines- 2 numbers

Company	Inside purchasers country			From Outside		Installation		Testing		Commisioning		Transport		Customs	Insurance	Total for One Machine
	Amount	tax	Total	CIF	FOB	In Yen	In Rs	In Yen	In Rs	In Yen	In Rs	In Yen	In Rs	In Rs		
Amita																
Quoted (yen)				11050000	10970000											
Rs	375000	7500	382500	5850423	5808067		50000		50000		20000		42000	52200	1740	6448863
Negotitaed				9000000												
Rs	375000		375000	4765050	0		50000		50000		20000		42000	52200	1740	5355990
Toyo Kogyo																
	0	0	0	11273000	10960000	139000		20000		10000		282000				
Quoted (in Rs)				5968490	5802772	73594	15000	10589	27000	5295	13500	149305		0	0	6262773
Negotd in Rs	Not negotiated															

Item No : V

Specification : 14 mm pitch 300 shuttle

Total number of machines- 3 numbers

Company	Inside purchasers country			From Outside		Installation		Testing		Commisioning		Transport		Customs	Insurance	Total for One Machine
	Amount	tax	Total	CIF	FOB	In Yen	In Rs	In Yen	In Rs	In Yen	In Rs	In Yen	In Rs	In Rs		
Amita																
Quoted in Yen				11250000	11160000											
In Rs	375000	7500	382500	5956313	59086620		50000		50000		20000		42000	52700	1740	6555253
Negot Yen				9750000												
In Rs	375000		375000	5162138	0		50000		50000		20000		42000	52700	1740	5753578
Toyo Kogyo	0	0	0	11273000	10960000	95000		20000		10000		282000				
Quoted in Rs				5968490	5802772	50298	13500	10589	27000	5295	13500	149305		0	0	6237977
Negot in Rs	Not negotiated															

TABULATION STATEMENT FOR SUPPLY OF FISH NET MACHINES (RATES READ IN THE TENDER OPENING AND NEGOTIATED PRICE)

Exchange rate on 26.5.2010 (28 days before tender opening) Rs 0.52945 = one yen

Specification : 18 mm pitch 250 shuttle

Total number of machines- 2 numbers

Company	Inside purchasers country			From Outside		Installation		Testing		Commissioning		Transport		Custom	Insurance	Total for One Machine
	Amount	tax	Total	CIF	FOB	In Yen	In Rs	In Yen	In Rs	In Yen	In Rs	In Yen	In Rs	In Rs	In Rs	
Amita																
Quoted rate				14250000	13990000			400000								
In Rs	375000	7500	382500	7544663	7407005		20000	211780			20000		70000	72800	1740	8323483
Nego rate in Y				10250000												
In Rs	375000		375000	5426863	0		20000	50000			20000		70000	72800	1740	6036403
With servo Mot				12250000												
In Rs	375000		375000	6485763			20000	50000			20000		70000	72800	1740	7095303
Toyo Kogyo	Not quoted for the machine															

Specification : 30 mm pitch 150 shuttle

Total number of machines- 1 number

Company	Inside purchasers country			From Outside		Installation		Testing		Commissioning		Transport		Custom	Insurance	Total for Machine
	Amount	tax	Total	CIF	FOB	In Yen	In Rs	In Yen	In Rs	In Yen	In Rs	In Yen	In Rs	In Rs	In Rs	
Amita				38500000	38140000			600000								
Quoted rate	500000	10000	510000	20383825	20193223		25000	317670			20000		90000	134000	1740	21482235
Negot yen				32000000												
In Rs	500000		500000	16942400	0		25000	317670			20000		90000	134000	1740	18030810
Toyo Kogyo	0	0	0	35070000	33300000	269000		28000		14000		282000	944000			
Quoted rate				18567812	17630685	142422	46000	14825	27000	7412	13500	149305	499801	0	0	19468076
Nego rate in Rs	NOT NEGOTIATED															

DETAILS OF THE INTERNATIONAL COMPETITIVE BIDDING FOR THE FISH NET MAKING MACHINE FOR KANNUR NET FACTORY
THE MACHINE WISE PRICE OF ITEMS TO BE PURCHASED FROM AMITA MACHINES FOR MATSYAFED NET FACTORY, KANNUR.

Sl.No	Machine Detail	Price JP Yen	Oth Charges In JP Yen	Total in Japanese Yen	Number Of Machine	Total Yen	Local supply Rs	Related Services	Payment In Rs	Number Of M/C	Total In Indian Rs	Total Value for M/c in Rs
1	6mm Pitch 600 shuttle Single knot	5300000		5300000	10	53000000	600000	196040	796040	10	7960400	36021250.00
2	7 mm Pitch 600 shuttle double knot	7500000		7500000	2	15000000	375000	213040	588040	2	1176080	9117830.00
3	9 mm Pitch 400 shuttle double knot	7000000		7000000	2	14000000	350000	210540	560540	2	1121080	8533380.00
4	11 mm pitch 400 shuttle double knot	9000000		9000000	2	18000000	375000	215940	590940	2	1181880	10711980.00
5	14 mm Pitch 300 shuttle double knot	9750000		9750000	3	29250000	375000	216440	591440	3	1774320	17260734.00
6	18 mm pitch 250 shuttle double knot	10250000		10250000	1	10250000	375000	234540	609540	1	609540	6036403.00
7	18 mm pitch 250 shuttle double knot with servo motor	12250000		12250000	1	12250000	375000	234540	609540	1	609540	7095303.00
8	30 mm Pitch 150 shuttle double knot	32000000	600000	32600000	1	32600000	500000	270740	770740	1	770740	18030810.00
	Total			93650000		184350000			5116820	22	15203580	112807690.00

THE MACHINE WISE PRICE OF ITEM TO BE PURCHASED FROM TOYO KOGYO FOR MATSYAFED NET FACTORY, KANNUR.

1	7mm Pitch 600 shuttle Double knot	7650000	282000	7932000	3	23796000	0	58500	58500	3	175500	12774294.00
	Total			7932000	3	23796000	0		58500	3	175500	12774294.00

The companies has to complete the supply with in 10 months after signing the contract and submission of performance guarantee

SUMMARY SCOPE OF THE CONTRACT AWARDED FOR THE PURCHASE OF FISH NET MACHINE FOR KANNUR NET FACTORY

- 1. Order has given to M/S Amita Company, Toyohashi, Japan, for the supply of 22 number of net making machine which include 10 numbers of 6-6.5 mm pitch machine with 600 shuttles, 2 number of 7 mm pitch with 600 shuttle machine, 2 number of 9mm pitch with 400 shuttle , 2 number of 11mm pitch machine with 400 shuttle, 3 number of 14 mm pitch machine with 300 shuttle,2 number of 18 mm pitch machine in which one will be with servo motor and one number 30mm pitch machine with 170 shuttles for an amount of Japanese Yen 184350000 and Indian Rs 15203580 for supply,erection, installtion and trial run.**
- 2.Order has given to M/s Toyo Kogyo Company Ltd for supply of 3 number of 7.5 mm pitch machine with 600 shuttles for an amount of Japanese Yen 23796000 and Indian Rs 175500 for supply, erection and trail run of 3 machines**
- 3. The companies has to sign a contract for the supply machines in the stipulated time**
- 4. A performence security for an amount equivalent to 10% value of the contract with a validty of 13 months**
- 5. The companies has to complete the supply,erection, installation and trial run with in 10 months on signing the contract**
- 6. The machinery will be having a warranty period of one year**